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# Finance for Development & Delivery

**ICSH Biennial Finance & Development Conference 2018**  
25th & 26th October 2018, Lyrath Hotel, Kilkenny



# Finance for Development & Delivery

This is the 6th ICSH Conference on Housing Finance which has been gaining momentum since 2008 when it was initiated by the ICSH in the aftermath of the economic, fiscal and banking crisis. The event for housing practitioners has grown from strength to strength and has served as a key platform in developing new thinking for addressing the significant challenges in the housing sector.

Innovations have emerged in the financing of social housing since our 2016 Finance Conference. These changes in the operating environment have also been significantly influenced by the commitments and targets in the Government *Action Plan For Housing and Homelessness-Rebuilding Ireland*.

In assessing the emerging new financial models for the development and management of housing it is key that this innovation can be replicated and used for increasing the scale of new development. The new financial models have been and will be instrumental in dealing with some of the legacy issues with the existing housing stock, as well as, importantly, the supply of new social and affordable housing for those in housing need. This conference will focus on linking the financial landscape to the new development required to meet the targets for new homes in Rebuilding Ireland.

The conference brings together stakeholders from the public, not for profit and private sectors which reflects the collaborative arrangements that are now essential in driving new supply.

Our expert line up of speakers and contributors will include senior representatives from the Department of Housing, Planning and Local Government, the Housing Agency, lending institutions, local authorities as well as key economic and financial experts and housing associations from across Ireland, UK and Europe. We hope the combination of national and international expertise and practical knowledge will provide delegates an opportunity to draw from the learnings from our key note speakers. The conference also provides important networking and business opportunities for delegates attending in developing new partnerships in the public and private sector.

## We'll hear from key contributors on topics such as:

- ▶ Classification and the impacts on financing
- ▶ The financial environment for delivery
- ▶ Learning from refinancing
- ▶ Delivery for asset management for housing
- ▶ New joint ventures in housing delivery – both private and public
- ▶ Learning from financial and delivery vehicles
- ▶ Financing developments for special needs
- ▶ Scaling up for regeneration
- ▶ Use of Building Information Modelling (BIM)
- ▶ European modular housing for increased scale & delivery time
- ▶ SORP and its use for housing organisations
- ▶ Sustainability of housing associations

## Exhibition Area

The conference will feature an exhibition with innovative products and services targeted at housing providers. Exhibitors this year include software, finance, development, services to name a few.

## Who Should Attend

- ▶ Board members of housing associations and cooperatives
- ▶ Housing association staff involved in finance, development & management
- ▶ Local authority staff involved in housing, financing and delivery
- ▶ Construction and industry representatives
- ▶ Investors, financial bodies
- ▶ Legal and financial advisors
- ▶ Local authority staff
- ▶ Local elected representatives
- ▶ EU Managing Authorities
- ▶ Government departments
- ▶ HSE officials including support providers
- ▶ Academics and those interested in housing finance and delivery



## Conference Sessions

### Financial landscape for delivery

What are the key financial developments, at home and abroad, that could affect housing delivery now and into the future? Our expert panel of commentators will be making sense of the current and future financial landscape, the impact of the reclassification and learning from an example of classification reversal and what this will mean for housing delivery. What policy responses are required to correct the current housing market imbalance and how can we deliver value for money and affordability?

### New joint ventures in financing and delivery

This session has at its core the multi-stakeholder collaboration and engagement required for accelerated housing delivery and access to private finance. The session also explores the developer perspective in securing debt/equity finance and refinancing while addressing other development challenges. This session will also focus on models of housing organisations working together to achieve scale or aggregation from different funders as well as the 'revolving fund'.

### Learnings from new financial models

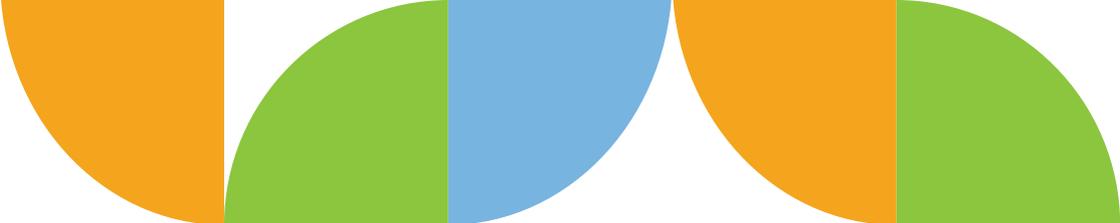
This session explores emerging innovative strategic funding options that have been progressed and implemented to address the need for more private off-balance sheet requirements. The session will look at how best to implement a model here in Ireland, whilst drawing on learning from a similar housing sector and structure from Belgium.

### Cost efficient systems and delivery of affordable housing

A key challenge for the delivery of social housing is increasing our response rates in terms of both cost and speed. In looking how to understand and control these costs, we examine how BIM (Building Information Management) tools could be applied and drawing on examples from Sweden, where building costs are comparable.

### Financing land, regeneration and energy options

This session looks at delivering housing in a way that meets current needs, while also contributing to wider objectives such as the need to support sustainable community development, urban and rural regeneration and considerations of energy efficiencies. A particular focus will be the essential component of accessing land and residential sites. The session gives an overview on government investment plans and highlights work undertaken and measures being explored by both housing associations and local authorities in utilising vacant stock and increasing delivery to renew urban and rural areas.



## Parallel Sessions

### Financing Special Needs & Sustainability

This session will explore the provision of special needs accommodation, looking at requirements for a range of housing choices and options in line with government policy to support people to live independently in their own homes and communities. The session will identify and discuss current challenges from funding, delivery and management perspectives and will draw on various stakeholders. Delegates will also hear from housing associations on their current initiatives and experiences to date in good practice delivery, including new collaborative arrangements between organisations.

### Facilitating New Delivery

This session will focus on inputs relating to the financing structure, different models of delivery as well as one of the key utilities in enabling new housing completions in a timely manner. The session will assist housing providers in light of the increased importance of delivery targets. We hope to address the full picture of delivery methods and give clarity on the areas where advanced preparation can assist to reduce delays.

### Achieving Standardisation within Financial Processes

The session will provide regulatory perspectives from the lender perspective, while also obtaining auditor insight on the application of the new accounting framework FRS102. A key aspect of the session will be hearing the views and regulation experiences across the housing association tiers and influence of financial regulatory requirements from the VRC.

### Asset Management & Financial Commitments

This session will include the perspectives of the essential asset management strategies for local authorities and housing associations in managing and preserving the housing stock into the future. This session will also link the use of stock condition surveys and provision for annual sinking funds to the long-term viability of managing housing stock.

# Conference Programme

## Wednesday 24th October

7pm – 9pm Conference Registration

## Thursday 25th October

8.30am Conference Registration

9.30am Welcome by ICSH President, **Pat Doyle**

9.45am Ministerial Address, **Damien English TD**, Minister of State with special responsibility for Housing and Urban Development

10am **Financial Landscape For Delivery**  
Chair: **John Hannigan**, CEO, Circle Voluntary Housing Association

- ▶ **Eddie Casey**, Chief Economist & Head of Secretariat, Irish Fiscal Advisory Council
- ▶ **Cormac Murphy**, Head of Group Office for Ireland, Dublin at European Investment Bank
- ▶ **David Smith**, Principal Officer, Housing Funding Mechanisms and AHBs Department of Housing, Planning and Local Government TBC
- ▶ **John Bryant**, Policy Leader, National Housing Federation

11.15am Tea / Coffee break

11.45am **New Joint Ventures in Financing And Delivery**  
Chair: **Fiona Lawless**, Director of Finance, Meath County Council

- ▶ **Sean O'Connor**, CEO, Túath Housing Association
- ▶ **John O'Connor**, Chief Executive, Housing Agency
- ▶ **Adrian Bell**, Director, JCRA (Financial Risk Management Consultancy)
- ▶ Private Sector Developer TBC

1pm Lunch

2pm **Learnings From New Financial Models**  
Chair: **Geraldine Tallon**, Chairperson, Cork Social Housing Delivery Group

- ▶ **Sharon Cosgrove**, CEO, Oaklee Housing
- ▶ **Cathal Callan**, Director of Finance and Corporate Services, Clúid Housing
- ▶ **Bjorn Mallants**, Director of VVH (Flemish Housing Federation, Belgium)

3.15pm Tea / Coffee break

3.45pm – 5pm **Parallel Sessions**

PARALLEL SESSIONS	1	<b>Financing Special Needs &amp; Sustainability</b> Chair <b>Noel Sherry</b> , General Manager, Good Shepherd Centre, Kilkenny TBC ▶ <b>Martina Smith</b> , CEO, Housing Association for Integrated Living (HAIL) ▶ <b>Jackie Bonfield</b> , CEO, Mid West Simon Community ▶ <b>Eileen Brophy</b> , Director of Services, Delta Care Centre, Carlow
	2	<b>Facilitating New Delivery</b> Chair: <b>Peter Gavican</b> , Housing Delivery Office, Department of Housing, Planning and Local Government ▶ <b>Aidan O'Reilly</b> , Department of Housing, Planning and Local Government ▶ <b>Stella Mc Kervey</b> , Department of Housing, Planning and Local Government ▶ <b>Brian Quinn</b> , Development Manager, Irish Water
	3	<b>Achieving Standardisation within Financial Processes</b> Chair <b>Martin Hannigan</b> , Dublin Simon Community ▶ <b>Noel Delaney</b> , Partner, Audit and Assurance, Grant Thornton, ▶ <b>Sean Cremen</b> , Head of Treasury, Housing Finance Agency, TBC ▶ <b>Eoghan O'Neill</b> , Senior Manager, Corporate Banking, AIB
	4	<b>Asset Management &amp; Financial Commitments</b> Chair <b>Paul Isherwood</b> , Director of Asset Management, NIHE ▶ <b>Joe McGuinness</b> , Director of Housing, Louth County Council ▶ <b>Neil Bolton</b> , Company Director, Bolton Dowling Partnership ▶ <b>Susanna Lyons</b> , Head of Regulation, Housing Agency Regulation Office

5.15pm **End of day**

7pm **Drinks Reception Sponsored by Campbell Tickell**

8pm **Conference dinner & Launch of GNI Innovation Fund**

**Friday 26th October**

9.30am **Cost Efficient Systems and Delivery of Affordable Housing**  
Chair: **Mary J. Mulholland**, Director of Services, Kilkenny County Council  
▶ **Gene Clayton**, CEO, The Iveagh Trust  
▶ **David Rainey**, Business Development Manager, Adston Construction (Modular Housing)  
▶ **Marten Lilja & Cattis Carlén**, Riksbbyggen (Sweden)

11am **Tea/Coffee break**

11.30am **Financing for Land, Regeneration and Energy Options**  
Chair: **Tina Donaghy**, Head of Development, Fold Ireland  
▶ **John Coleman**, CEO, Land Development Agency  
▶ **Darach O'Connor**, Senior Executive Officer, Dublin City Council  
▶ **Lar Burke**, New Housing Manager, Gas Networks Ireland

1pm **Close of Conference & Lunch - Donal McManus, CEO, ICSH**

## Fees

The Conference fee per delegate is as follows:

▶ <b>ICSH Member Organisations</b>	<b>€255</b>
▶ <b>Statutory/Private Organisations</b>	<b>€270</b>

The conference fee includes documentation, lunches and conference dinner. Overnight accommodation or travel costs are not included

## Special Offer

Book three places and get the third half price.

## Venue

Lyrath Conference Centre, Kilkenny

## Delegate Accommodation Rates

- ▶ The Lyrath Hotel is offering a delegate rate of €115 B&B single occupancy and €125 B&B twin/double occupancy. Bookable via the hotel directly tel: +353 56 7760088.
- ▶ The Springhill Court Hotel is offering a delegate rate of €75 B&B single occupancy and €85 B&B twin/double occupancy. Bookable via the hotel directly tel: +353 56 7721122.

## Booking

To book a place at the conference email [catherine@icsh.ie](mailto:catherine@icsh.ie) or call +353 1 6618334.

### For more information

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